

Understanding The Cockpit Chart

Legend

Beginning Membership 4/1/17 - Number of members CLMS reports at the beginning of the Elk Year 2017

Gains YTD – Number of new members initiated since 4/1/2017 effective this reporting period

Losses YTD - Absolute/Transfer Demits or Deaths

Beginning Delinquents - The number of delinquents reported by CLMS on 4/1/17

Current Delinquents - The number of delinquents reported by CLMS in the current reporting cycle

Gross Membership to Date- Beginning Membership plus Gains YTD minus Losses minus Current Delinquents (from the current reporting cycle)

Gross Gain/Loss – (Beginning Membership minus Gross Membership to Date) divided by Members 4/1/17

Breakeven – Beginning Membership – Gross Membership to Date

of Members Needed for 10% Growth and 5% Delinquent (Ending Goal) - 10% of Beginning Membership is added to that base number minus no greater than 5% of the Beginning Delinquents.

Monthly Report

from February 18, 2018

Lodge	Beginning Membership	Gains YTD	Losses YTD	Beginning Delinquents	Current Delinquents	Current Membership in Good Standing	Gross Gain/Loss	# of Members needed to breakeven	Candidates awaiting Initiation
North Central	4/1/17			4/1/17	2/18/18		Goal > +5%		
Arlington #2114	523	40	14	122	39	510	-2.49%	-13	8
Breckenridge #1480	121	17	9	58	15	114	-5.79%	-7	1
Cleburne #811	130	31	5	47	10	146	12.31%	16	1
Fort Worth #124	174	16	9	21	3	178	2.30%	4	1
Grapevine #2483	397	65	11	91	19	432	8.82%	35	11
Stephenville Area #2834	54	5	5	18	0	54	0.00%	0	0
Wichita Falls #1105	283	8	4	97	24	263	-7.07%	-20	8
Total:	1682	182	57	454	110	1697	0.89%	15	30